#### IN THE UNITED STATES DISTRICT COURT

#### FOR THE DISTRICT OF DELAWARE

BCG, INC. and CHESAPEAKE PRODUCTS & SERVICES, INC.,

Plaintiffs.

v.

C.A. No. 07-cv-207 (GMS)

GLES, INC., d/b/a SWEET OIL COMPANY,

TRIAL BY JURY OF TWELVE DEMANDED

Defendant/Third-Party Plaintiff,

v.

SUNOCO, INC.,

Third-Party Defendant.

## PLAINTIFFS' OPPOSITION TO DEFENDANT'S MOTION IN LIMINE TO PRECLUDE ADMISSION OF TESTIMONY AND EVIDENCE SEEKING TO AMEND OR MODIFY THE MARCH 1994 COMMISSION AGENCY AGREEMENT

Defendant GLES Inc. d/b/a/ Sweet Oil Company ("Sweet Oil") has moved *in limine* to preclude the admission of testimony and evidence seeking to amend or modify the March 1994 Commission Agency Agreement. For reasons that follow, the motion must be denied.

#### I. <u>Introduction</u>.

Sweet Oil contends at page 2 of its motion that the three page 1994 Commission Agency Agreement attached as Exhibit B to its motion "is clear and unambiguous in its terms, and is a fully integrated representation of the parties' agreement." As a result, Sweet Oil contends that evidence related to the 1990 Commission Agency Agreement should be excluded. In making these arguments, however, Sweet Oil omits material facts, and fails to apply the Uniform Commercial Code ("UCC"), which clearly governs the parties' agreements.

#### II. Factual Background.

Sweet Oil came into the contract chain in 2005 through an assignment from Peninsula Oil Company ("Peninsula"). Prior to the assignment, plaintiffs had a long and relatively harmonious relationship with Peninsula pursuant to contracts which had been modified several times. For more than ten years prior to the assignment, the original parties to the contract understood the contract, and had a mutual basis for understanding the terms and scope of their agreement.

When Sweet Oil took an assignment of Peninsula's contract with plaintiff, Sweet Oil stepped into whatever rights and duties Peninsula had under its contract. *See* 6. <u>Del. C.</u> §2-210(5) (assignee assumes the assignor's duties and obligates itself to perform those duties); *Marcoux v. Shell Oil Co.*, 524 F.3d 33 (1<sup>st</sup> Cir. 2008)(oral modification to franchise agreement became part of contract that was breached by the assignee). Prior to the 2005 assignment, the "contract" was evidenced by a combination of agreements, documents and course of dealing/performance. An entire package of contract documents was produced by Sweet Oil in this action with Batestamp numbers of "SO00094-SO119," and is attached as Exhibit "A".

The contract documents signed in 1990 included more than just the 1990 Agency Agreement, and included guaranties, and a Texaco Retailer Travel Card Agreement. *See* Exhibit "A", pp. SO00094 - SO00104. Several years later, plaintiffs and Peninsula agreed to an extension of their relationship when certain modifications were made to plaintiffs' premises. A series of documents were executed in 1994 to extend the term of the 1990 agreement, with the understanding as expressed by Peninsula that "all of the other terms of the 2/13/90 agreement remain the same with the exception of the extension of expiration date which will also read January 31, 2008," *Id.*, p. SO 00105. While the 1990 documents contain an integration clause,

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Here the contract between Peninsula and plaintiffs were the 1990 agreements as amended by the 1994 documents and as supplemented by the actual course of dealing and course of performance. Mr. Glenn confirmed this in his deposition. See Glenn Deposition, pp. 118-129, attached as Exhibit "B."

see Exhibit "A," p. SO 00105, the 1994 Agency Agreement does not. Moreover, while Sweet Oil argues that the 1994 Agency Agreement was complete in itself, Sweet Oil fails to mention that there were additional contract documents executed in 1994 which completely belie the suggestion that the 1994 Agency Agreement was "fully integrated." See Exhibit "A", pp. SO111-119.<sup>2</sup>

After 1994, plaintiffs and Peninsula continued to operate consistently with the 1990 agreements as modified. This included Peninsula abiding by a provision in the 1990 Agreements that required Peninsula to keep the retail prices (set by Sweet Oil) on the gasoline competitive, see Exhibit A, p. SO000100, and a provision capping the wholesale price on diesel fuel at .025 per gallon over the Salisbury Rack price. Id,, at p. SO000095. Sweet Oil breached both of these provisions after the assignment.

#### III. Argument.

An agreement is integrated if it is intended by the parties as a final and complete expression of their agreement, *Carrow v. Arnold*, 2006 Del. Ch. WL 3289582, at \*4 (Oct. 31, 2006), considering such factors as the intent of the parties, where such intent is discernable; the language of the contract itself and whether it contains an integration clause; whether the instrument was carefully and formally drafted; the amount of time the parties had to consider the

Significantly, while Sweet Oil now claims "1994 integration," Sweet Oil has previously recognized that the agreement assigned to it by Peninsula included the 1990 contract "later amended on March 16, 1994 . . . " See Exhibit "C", p. SO 000475 (emphasis added).

Neither the 1994 Commission Agency Agreement, nor any other of the 1994 documents, included any mention of diesel fuel; yet, it is undisputed that Peninsula continued to sell and plaintiffs continued to purchase, diesel fuel (under the same terms as existed under the 1990 agreements). See Exhibit "D". In a letter dated July 11, 2006, Sweet Oil wrote to plaintiffs that "your contract states you will purchase all ...diesel fuel at 'our posted full transport price' at time of delivery. There is a footnote which states 'not to exceed Salisbury Rack prices by more than .025 per gallon." See Exhibit "E". The "contract" and the "footnote" are in the 1990 agreement, not the 1994 agreement.

terms of the contract; whether the parties bargained over specific terms; and, whether the contract addresses questions that naturally arise out of the subject matter. *Id.* 

Applying these factors here leads to the conclusion that the 1994 agreement is not an integrated agreement. Here, Peninsula expressed its intent that the 1990 terms were <u>not</u> going to change, except for the expiration date, *see* Exhibit "A," p. SO 000105, and the parties' course of dealing and performance after 1994 confirmed that; Sweet Oil itself admitted that the 1990 agreements survived, *see* Exhibit "E"; it is clear that the parties did not intend the three page 1994 agreement to be a complete and final expression of their agreement; the 1994 Agency Agreement—unlike the 1990 agreement—does <u>not</u> have an integration clause; the 1994 agreement was <u>not</u> carefully and formally drafted, as it is simply a form agreement; and, the 1994 agreement is silent as to questions that naturally arise out of the subject matter, such as the purchase and sale of diesel fuel at the station and other matters that are governed by the 1990 contract documents. Given these facts, the 1994 Commission Agency Agreement cannot be viewed as an "integrated agreement."

In addition, however, Sweet Oil's motion does not apply the proper law. The UCC is codified at 6 <u>Del. C.</u> §2-101, et seq. The UCC governs "transactions in goods," and motor fuel is a "good." *See* 6 <u>Del. C.</u> §§ 2-102, 2-105(1) (goods "means all things...which are movable"). Under the UCC, the term "agreement" is defined to mean "the bargain of the parties in fact as found in their language or by implication from other circumstances including course of dealing or usage of trade or course of performance...." 6 Del. C. §1-201(b)(3).

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<sup>&</sup>lt;sup>4</sup> Notably, the Court "may consider all relevant evidence, such as the surrounding facts and circumstances, prior or contemporaneous negotiations or agreements of the parties preceding the written contract and mutual understandings of the parties at the time they entered into the contract." *See* 32A C.J.S. *Evidence* § 1280 (2008); *see also Carrow*, at \*4, fn. 30.

<sup>&</sup>lt;sup>5</sup> The UCC also states that "[a] contract for sale of goods may be made in any manner sufficient to show agreement, including conduct by both parties which recognizes the existence of such a contract" 6 <u>Del. C.</u> §2-204(1).

The UCC significantly modifies the common law parol evidence rule. Even when a UCC contract is "intended by the parties as a final expression of their agreement with respect to such terms as are included therein," the agreement may nevertheless be "explained or supplemented (a) [b]y course of performance, course of dealing, or usage of trade; and (b) [b]y evidence of consistent addition terms unless the court finds the writing to have been intended also as a complete and exclusive statement of the terms of the agreement." See 6 Del. C. §§2-202, 1-303 (defining course of dealing, usage of trade and course of performance). See also, Allapattah Services, Inc. v. Exxon Corporation, 61 F. Supp. 2d 1308, 1315 (S.D. Fla. 1999)(in a nationwide class action, Court found that "course of dealing ... gives meaning to and supplements or qualifies the terms of a written agreement;" such course of dealing "is determined by considering the language of the agreement, the actions of the parties, commercial standards . . . and other surrounding circumstances."). Whether a course of dealing exists is a question of fact. *Id.* And "the UCC does not presume that a written contract sets forth the parties entire agreement," and "the parties know best what they meant by their words of agreement and their action under that agreement is the best indication of what that meaning was." *Id.* at 1316.

Here, the course of dealing and course of performance all bear witness to the obligation of the supplier to set the price of fuel sold by plaintiffs to the public at a competitive price.

Sweet Oil intentionally and knowingly did not price the fuel competitively to plaintiffs' great harm. It must be held to account for this. Accordingly, plaintiffs respectfully request that Sweet Oil's motion *in limine* be denied.

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<sup>&</sup>lt;sup>6</sup> The Court added that evidence of trade usage, course of dealing, and course of performance were factors relevant to the threshold inquiry of whether the document is integrated. *Id.* at 1315.

PRICKETT, JONES & ELLIOTT, P.A.

David E. Brand (DE Bar No. 201)
John W. Paradee (DE Bar No. 2767)
D. Benjamin Snyder (DE Bar No. 4038)
11 North State Street
Dover, Delaware 19901
(302) 674-3841

and

Harry C. Storm Lerch, Early & Brewer, Chartered 3 Bethesda Metro Center, Suite 460 Bethesda, MD 20814

Date: August 20, 2008

Attorneys for the Plaintiffs

# EXHIBIT A

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PLANTS:

HARRINGTON

SEAFORD

DAGSBORO

MILFORD GEORGETOWN #5229 P.001 /011

### PENINSULA OIL CO., Inc.

DISTRIBUTORS OF

Heating Oils – Gasoline
Lubricants
Burner Services

P. O. BOX 380 SOUTH MARKET STREET SEAFORD, DE. 19973 (302) 629-3001

William Glen Charles Glen DBA The Laurel Oasis Route 113 Laurel, Del. 19956 Gentlemen:

As per our meetings and conversations regarding Peninsula Oil Co., performing certain improvements at your location on Route 13, Laurel, Del., I have enclosed the necessary documents for your review and signatures.

As we agreed, our agreement is to supply your location with motor fuels for a period of 10 years, commencing on the 1st day of February 1990 and ending on 31st day of January, 2000. Also the prices charged for credit card gasoline sales will be the posted cash price plus five (5) cents per gallon for each gallon sold and upon completion of the tank work we will issue a "bill of sale" for \$50,000.00 to cover the transfer of ownership of all underground tanks and piping thereof.

I'm sure that over the years that we will be associated, our relationship will continue to benefit us all.

Again, I would like to thank you both for continuing to have Peninsula Oil Co. be your supplier and business associate.

Very truly yours,
PENINSULA DIL CO. TNC

John Willey, Tr

pt encl



PLANTS:

HARRINGTON

GEORGETOWN

Accepted

**SEAFORD** 

DAGSBORD

ALL FORD

#5229 P.002 /011

### PENINSULA OIL CO., Inc.

DISTRIBUTORS OF

Heating Oils-Gasoline Lubricants Burner Services

P. O. BOX 389 SOUTH MARKET STREET SEAFORD, DE. 19973

(302) 629-3001

This agreement is between Peninsula Oil Co., Inc., of Seaford, Delaware, and BCG, Inc. - DBA THe Laurel Oasis of Laurel, Del.

Purchase price of gasoline shall be the retail posted prices less commissions as outlined in the Agency Agreement. (dated 2/2/30. price will be our posted transport price at time of delivery. \*\* .) Diesel Fuel Terms of payment will be cash or net ten (10) days. All deliveries to be

made by transport truck upon 24 hours notice by buyer or at the convenience of Peninsula 011 Co., Inc. This agreement is expressly subject to the Agency Agreement and the Recovery Agreement of even date.

In consideration of the installation of pumps and other equipment as

specified in the "Equipment'Loan Agreement", BCG, Inc. - DBA THe Laurel Oasis agrees to purchase all gasoline motor fuels and diesel fuels exclusively from Peninsula Oil Company for a period of ten (10) years from the date of this agreement and thereafter from year to year until either party shall give the other written notice of cancellation at least sixty (60) days prior to the anniversary date.

Seaford, Del

to exceed Salisbury Rack prices by more than .025 per gallon. ASSENT OF OWNER OR MORTGAGEE

(SEAL)

The owner and the mortgagees of the premises described in the foregoing agreement, here called the "Undersigned" hereby consents to said agreement and to all installations of equipment, whether as therein set forth and provided for and now or hereafter made thereunder or otherwise, and agree that no claim shall be made to said equipment by the undersigned, the heirs; legal representatives, successors or assigns of the undersigned and that the undersigned have (had) no mortgage lien upon said property and that said property shall be exempt from levy, sale, attachment or distress and that Peninsula 011 Company, its successors and assignes, may at any time enter. upon said premises with such appliances and agents as it may deem necessary in accordance with Delaware law to - remove therefrom any or all of said property.

Signed and sealed this

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EQUIPMENT LOAN AGREEMENT
Made this 13th day of FEB 1990
by and between THE PENINSULA OIL COMPANY, a body corporate of the State of Delaware, with offices at Seaford, Delaware, hereinafter called the "SELLER" and
BCG Inc. DBA The Laurel Oasis of Laurel, Del.
hereinafter called "CUSTOMER" owning or leasing premises above.
No. 1 EQUIPMENT: Seller garges to lend and hereby lends to Customer the review of the
the above premises for the active and continuous storage, handling and dispensing of Seller's products ex- clusively, as follows:
QUANTITY EQUIPMENT
Automated Texaco Credit Card Machine
1 Automated Cascard Credit Card Machine .
8 Electronic Gasoline and Diesel Fuel dispensers
l Electronic Console system for Motor Fuel Sales
l 2 pole Texaco ID sign, Module Sign, Island Canopy and signs
Said equipment shall remain the property of the Seller and be considered and treated as personal property and
in no sense fixtures or part of the real estate regardless of the monner in which the same may be installed or
proced on premises. Customer hereby acknowledges receipt of said equipment and agrees not to remove the
without written consent, and guarantee to return sold equipment upon expiration or termination of contract in
good condition and without loss or impairment of Seller's title thereto unless title has been acquired by
Customer under bill of sale.
portion or total destruction of all or any of the same, stall relimbures Softer for damaged equipment or cost of
No. 3 DEFAULT AND TERMINATION: If upon the expiration or termination of the contract said
without notice to the Customer or to any other party, the Seller may without notice to the Customer of
any time enter upon the premises and remove the equipment.  No. 4—INDEMNITY: Costomer shall indomnify and save the Seller harmless from all liability, cost
one expense for any loss, damage, injury or expenses to Customer or any person or through in any way caused
by said equipment or any property of the Seller or the use or landing thereof whether or not due to any im 1
perfection therein or arising from negligence or otherwise. Customer hereby waives and releases any claim against the Sellen hereunder in respect to the foregoing, however caused and for any losses or shortages aris-
my our of the use of any measuring devices furnished or due to any other matter or anything whatsacrees
No. 5. DURATION: This contract shall continue in effect for a period of 10 year from the date because
of and thereafter from year to year unless terminated at the end of the Initial period or any such subsequent year by either party upon sixty days prior written notice to the other party at their above respective addresses,
No. 6 ADDITIONAL EQUIPMENT: Any and all additional equipment loaned or installed or placed
tor the use of the Customer, shall be deemed to be loaned upon the terms and conditions of this gareement
during the Period of this Confract. (1) 计数据设备数据的 使使多数 经产业的 医多数 网络拉拉克马克 医皮肤炎 医皮肤炎
No. 7 ASSIGNMENT: This contract is not assignable by the Gustomer but otherwise is binding on and for the benefit of the Customer and the Seller and respective legal representatives, successors and
assigns:
in Witness whereof, the parties have duly executed this agreement the above day and year.
THE PENINSULA OIL COMPANY
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Cusion / Marlie Her Jork William
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Peninsula	Oil Company, Inc.			
PO Box				
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Gentlemen		•	4/	19 90
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We specifically understand and agree that all trade fixtures installed by you at our above place of business in accordance with the provisions of this letter are and shall at all times remain your property. (With the exception of all underground storage tanks and piping thereto.)

Will you please signify your acceptance of this arrangement by signing the enclosed copies of this letter in the space provided and return to us.

Very truly yours,

For BCa Inc

Accepted:

Peninsula Oil Company, Inc.

na+6

\*\* We understand and you agree that we may terminate this Recovery
Agreement and the Agency Agreement dated
will be old and of no effect upon the payment of the difference of \$50,000.00
minus
410.67 for each month elapsed from the date of the

\*\*The above listed agreements supersede and cancel any and all previous contracts and agreements between Peninsula Oil Co. Inc. and The Laurel Casis, B.C.G. Inc., W.H. Glenn Inc., or William and Charles Glenn.

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#### AGENCY AGREEMENT

This is a Agency Agreement, entered into this _2/13/90 day
of FEB, A. D. 1970, between Foninsula Oil Company, Inc., a
corporation of the state of Delaware, hereinafter referred to as "principal"
-AND-
BCG Inc. DBA The Laurel Casis
hereinsfter referred to as "Agent."
Now, witnesseth, Principal agrees to appoint Agent austody of certain
petroloum products and equipment listed in the Equipment Losn Agreement dated
and' installed on Agents real estate
located at Route 13, Laurel, Delaware.
subject to the following uses, covenants and conditions:

Document 55-2

- The term of the agreement shall be for a period of 10 years, A D 1990, to the 31st day of Should the Agency continue at the expiration of the above noted term, the Agency shall thereafter continue on a year-to-year basis until either purty thereafter: gives sixty (60) days notice prior to the expiration of the term or extension indicating termination of the Agency.
- 2) It is understood and agreed among the parties hereto that the oil and gas pumps and other equipment used and needed in the dispensingof oil and motor fuel products shall be and remain under the exclusive ownership and control of Principal with the exception that Agent shall dispense thu motor fuels supplied by Principal through the equipment owned by Principal.
- 3) Principal shall supply and maintain, at its own expense and cost, all motor fuel contemplated to be dispensed during the regular business hours of the Agent. Agent shall maintain daily records of the motor fuelo which are dispensed. Agent shall pay to Principal net 10 days from billing the sums  $\cdots$  received from the sale of gasoline and agent will pay for diesel fuel 10 days . from the billing date.
- b) In the dispensing of goodine , the price of such fuel chall at all times be under the absolute control of Principal, except that the price shall be competitively priced with locations in that area.

- 5) Principal shall pay to Agent, no less than once a month,

  \* cents per gallon on gasoline sales as dispensed through the:
  equipment of the Principal
  - \* 1 No-Lead Gasoline .04 cents per gallon 2 - No-Lead Plus Gasoline - .04 cents per gallon
    - 3 Premium no-lead Gasoline .06 cents per gallon.
      6) Agent shall be open for business a minimum of One Hundred Twenty-Six
- (126) hours per week and at least a portion of all seven (7) days of each week.
- Two immired Fifty Thousand Dollars (\$250,000.00) for one (1) porson per occurrence, Five Hundred Thousand Dollars (\$500,000.00) per occurrence, and Fifty Thousand Dollars for property damage per occurrence, to protect both the Agent and the Principal against any claims filed by any persons, companies, organizations or individuals arising out of the use, lease or ownership of the said property. Each party shall maintain whatever insurance it desires to protect against loss of its equipment or to protect against any liability which may arise against either party from their own acts, omissions or con-
- 8) Agent shall not permit refuse to accumulate upon the premises but shall at all times maintain the building and surrounding premises, which shall include the entire area covered under this Agreement, free of refuse. Additionally, Agent shall at all times comply with all local, county, state and federal regulations applicable in the operation of its business.
- 9) All signs proposed to be erected by the Principal upon the premises herein demised shall be first approved by the Agent buffere such erection. Such signs shall be in accordance with the local Planning and zoning regulations and at all times in conformity with all city, county, state or federal laws. Agent shall not unreasonably withhold its consent to the erection of signs which in all ways comply with all local city, county and state and federal regulations.

MAR.23.2006 13:35 3023689045

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- from gasoline "He fail to comply fail to pay over the daily receipts intact or shall otherwise fail to comply with the conditions set forth herein, when and as the same should be done and as and when the same shall fall due and become due, or shall fail to keep and perform any of the covenants or agreements herein contained, then the Principal, at its option, may terminate the Agency and shall have the right to remove all equipment listed in the Equipment Loan Agreement dated 2/3/90 and Principal's gasoline.
- Il) Agent covenant and agree that they shall not at any time Principal's Principal's dispose of A inventory, property or equipment except in the usual course of business when they are delinquent in any manner in the payment of any sums specified in this agreement.
- 12) Principal, as hereinbefore set out, shall be the owner of all the Loan Agreement dated 1300 principal the loan Agreement dated 1300 principal the necessary motor fuel equipment which in its sole discretion it does necessary. The agreement dated 1000 principal to an Agreement dated 1000 principal and shall at all times be subject to Principal's maintenance and control campt that Agent shall at all times during the hours of business have available property personnel to dispense the motor fuels which will be available on the premises for sale as supplied by Principal during the minimum business hours as set forth the recin. 13) This Agency Agreement is expressly subject to the terms and conditions of the Recovery Agreement dated 1000 principal during upon the parties horsto, Uncle theirs; successors, administrations and assisms.

IN WITNESS WHEREOF, the parties heroto have set their hands and reals the day and year aforesaid.

•	By: Source /	
Attent:	Charles Han Word Col	2
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	He Dies	
	for BCC Fire	
		•

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#### MAR. 23. 2006 13:36 3023689045

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TITIDDY ( 1270)	<b>ba — b</b> — a assa	•		
" H: Y A / '/ \	しつ しいわ んてて カンコン	73375 A 4 79755	CARD ACREE	
エボババイ	TELLATION	TRAVIE	1 'A 1711 A 1 1717 A 1	AN TENTO

Agreement made this day of, 19, between TEXACO II	VO a Dalamana
comparation, having offices at 303 FC? lowship Rd. Moorestown, N.J. 08057	NO., E Deleware
called "TEXACO") and BCG; Inc. DBA The Laurel Oasis .	(neremarter
having a place of business at Toute: 13, Laurel, Del. 19956 (horainafter ea	led "Retailer");

WITHESSETH THAT:

WHEREAS, Retailer is engaged in the sain of Texaco percelsum products at the above address in connection with which Retailer wishes to avail himself of the benefits of Texaco's Travel Card Program; and WHEREAS, Texaco is willing to authorize Retailer to honor Texaco Travel Cards and hereinafter set forth:

WHEREAS, TEXACO IS WHING to authorize Retuiler to honor Texaco Trayel Cards and herematter see forth:

IT IS THEREPORE AGREED:

(1) Authorized Travel Card Transactions, Texaco, hereby authorizes Retailer to honor at his place of business the ductorized the texaco, Travel Cards and any other special credit cards authorized by Texaco, for the sale on the following grounds and services:

(a) All Texaco brand products for hotor vehicles, watercraft, home and gardens, but sales of motor fuel may not exceed the capacity of the vehicle's or craft's fuel tank, plus an additional 25 gallons of motor fuel or one exac of motor fuel or.

(b) Other marchanding table by Texaco to Mainley an Detailed smaller for results fulled.

hot exceed the capacity of the vehicle's or craft's (net rank, plus an additional 25 gallons of motor fuel are one ease of motor oil.

(b) Other merchandles sold by Texaco to Retailers or Retailer's suppliers for resule. Thes, tubes, batteries and autonotive accessories must be mounted on the vehicle or craft at time of sale. If customer wishes, and autonotive accessories must be mounted on the vehicle or craft at time of sale. If customer wishes, (c) hurfak lubrication, Texaco rustpreofing, car washing and polishing services.

(d) Emergency and/or mechanical repairs including all perts, labor, and services to a maximum of \$250.00 provided that such acquipment is attached to or mounted on the vehicle or craft. If customer wishes, such purchases may be made, under Texaco Time Charge Plan.

Credit Cards issued by Texaco Puerto, Rico Inc. and Texaco Canuda Limitad may be honored in the same manner are Texaco Travel Cards, except that Texaco Time Otherge Plan purchases are not authorized. Or actual this proferred to almos may be honored only in secondance with special written authorization issued to Retailor by Texaco from time to time.

Toxoco may tentilytely credit to the Inchine face value of invoiced remitted by him, receiving the right to Cards, but in the property purpared und disputed invoices, as more fully set forth in (3) below.

(2) Requirements of a Valid Travel Card Travaccing, When a travel card bearing an expiration date is presented, Retailer must check the date to be sure the card is currently valid.

Reiniter must check the date to be sure the card is currently valid.

(a) The property purpared and disputed invoices, as more fully set forth in (3) below.

Reiniter must seek applyoned of cardit sates of a cartain delaw amount as designated by special written notification by telephoning Texaco's Authorization Genter; and if credit is approved, Retailer will record on the invoice in the space requested alther:

(a) "DO NOT HONOR CARD"

(b) "FICK UP CARD—120 Reward."

(6) Since the lethilers are independent businessmen, Texaco does not have the right to tell them how to conduct their private business offers. However, this Agreement will serve to confirm that Texaco has not and will not request and does not authorize any localier to accuse any person of a crime or to file any commitmic civil or eriminal, against any person for or in Texaco's name arising out of any credit card or other transaction. The instructions furnished by Texaco's "Conrac Authorization Center" in connection with credit card transactions is not intended in any way to represent that any person has violated any law or ordinance.

or other iransaction. The instructions furnished by Texaco's Charge Authorization Center" in connection with credit card trunsactions is not intended in any way to represent that any person has violated any law or ordinance.

It is aughested that a Retailer not take steps to make any accusations, file a complaint or otherwise cause the arrest of a dustomer without first consulting his personal attorney.

After filling in the details of the transaction legibly with a hallpoint non or pencil, Retailer must insert the invoice and the purchaser's, travel card in the imprinter and imprints the travel card account number, the purchaser's not, the imprinted smount shall prevail). The customer must then sign the invoice for the products and services and to continu the accuracy of the completed invoice.

The Texaco Thivol Card imprinter is the property of Texaco Inc. and may be used by Retailer only to imprint Counce with Texaco Trivol Carde and any other special credit cards authorized by Texaco.

(3) Texaco's Chargeback Rights, Texaco may charge back to Retailer's account, within almo (9) months of date of sale, the face value, or any portion thereof, of invoices:

(a) Bearing an illegible bravel card; insulated with an expired travel card;

(b) imprinted with an expired travel card;

(c) with missing entries or notations where entries or notations are required by this Agresment;

(d) remitted by Retailer more than 30 days after the date of purchase;

(e) in amount so specified which does not bear an authorization code number;

(c) covering general repairs or replacements, mechanical and body work not specifically authorized by Texaco;

(2) covering sales which subsequently become the subject of disputes between Retailer and his customers, except disputes solely involving the quality or performance of Texaco products.

(i) overing frauducnt's also or other notivities by Retailer or his employes whether done alone or in concert with a customer's also or other sales or other validations of his employes whether done alon

covering fraudulent sales or other notivities by Retailer or his employes whether done alone or in concard with others;

(I) Covering sules ninde contrary to special written instructions from Taxuco to Retailer; and (k) Hearing incorrect, illegible, or missing license number or state of issue entries.

(I) in any other manner out authorized by or conforming to this Agreement.

(c) Beating incorrect, illegible, or missing islams a number or state of issue entries.

(d) in any other manner not authorized by or conforming to this Agreement.

From time to thus new utyled travel card invoices are furnished by Texasa to Rotaliers. Upon receipt of the new to charge back three (d) manths after motification.

Force will return, or formish the Retniler with photocopies of manuferized, illegible, improperly propared and disputed invoices which are charged back.

(d) No Walver of Chargeback and Termination Rights, it is maderated that failure by Texasa to charge back to invoices, from thus to time shall not aparate as a waiver of its right therefore it charge back any invoices, from that of the data of sale, which may thereafter be premiered in violation of the provisions of contracting arrangements between Texaso and Retailer relating to the premiered in violation of the provisions of contracting arrangements between Texaso and Retailer relating to the place of business at the above address.

(d) In the wint this Agreement, it is recommended that the Intailor refer to the booklet Form 8-452 (Retailer)

(f) Other Agreements Between the Parties. Rotalier understands and agrees that any material violation of the positions of the individual of Texaso the sight, in addition to all other rights it may have hersundar, to tuminate farthwith any or all other contractual arrangements believed the place of the date of the date of the place of the date and the date and the date of the place of the date of the place of the date of the date of the date of the place of the date of

(7) Modification and Termination. Taxaco reserves the right to modify this Agreement by written notice to Retailer. Texaco reserves the right to cancel this Agreement at any-time and to represent its travel and imprinter, other travel and inpulated and blank invoices and other travel cand forms. This Agreement shall terminate automatically upon the termination or ameeliathop of the Agreement of Sale under which Itelailer buys petroloum products from Texaco.

MAR.23.2006 13:36 3023689045

#5229 P.011 /011

(8) Annual Travel Card Service Charge, The Reiniter agrees to pay an annual charge for Texaco Travel Card on, The clarge shall equal one-half of one percent (.5%) of the total amount of Texaco Travel Card and utilisted be eard invoices submitted by Retoller to Texaco during a representative month, selected by Texaco in each calendar but in no event shall the annual Travel Card service charge exceed thirty-six dollars (\$56.00).

TEXACO INC.

Dlanti.

Jul 12 05 08:05p

Mark L. Greco

856-863-1795

p. 28

#### PENINSULA OIL CO., Inc.

PLANTS:

SEAFORD HARRINGTON MILLSBORD MILFORD GEORGETOWN



DISTRIBUTORS OF Heating Oils - Gasoline

Lubricants



P. O. BOX 389

SOUTH MARKET STREET

SFAFORD, DE. 19973

(302) 629 - 3001

Fax (302) 629-3670

November 15, 1993

William Glenn Charles Glenn T/A Laurel Oasis Rte 13 Laurel, DE 19956

As per our meeting on November 9, 1993 we agree to participate in the following improvements at your Rte 13 facility.

An expenditure in the amount of \$130,000 towards the purchase and installation of new pumps, canopy, console, signage, etc. needed for the resale of motor fuels.

An extension of your present contract by eight years which will now expire in January 31, 2008.

The signing of a new recovery agreement with the 31,249.86 — remainder of the existing payout, and the Si3C,000 we are agreeing to extend pend with this new arrangement for a total of Si61,249.85 to be recovered at the rate of \$948.53 per month for 170 months ending 1/31/2008.

All of the other terms of the 2/13/90 agreement remain the same. With the exception of the extension of expiration date which will also read January 31, 2008.

Yours truly, \_PENINSULA OIL CO., INC.

Maxed Williams
Donald W. Williams

pt

Heating and Air Conditioning Sales and Service

#2578 P.001 /015

the company (22)

II: PI 9002.82.WAT

SO 000105

Jul 12 05 06:05p Mark L. Greco 85G-8G3-1795 P. 29 PENINSULA OIL CO., INC. Date \_\_\_\_\_3/16/94 This agreement is between Penins 1a Ott Co., Inc. of Seaford, Delaware and BC+G FNC. T/A LAUREL DASIS Purchase price of gasoline shall be As authored in Commission AGENT AGREEMENT deted MARCH 16, 1994 Terms of payment will be CASA on NET(10) days . All deliveries to be made by transport truck upon 24 hours notice by buyer or at the convenience of Península Oil Co., Incorporated. In consideration of the installation of pumps and other equipment as specified in the "Equipment Loan Agreement", dated 3/16/94 . BC+G Taic. The Laurel asse agrees to purchase motor fuels \_\_\_\_\_\_\_ exclusively from Peninsula Oil Company for a period of 14 years from the date of this agreement and thereafter from year to year until either party shall give the other written notice of cancellation at least sixty (60) days prior to the anniversary date.

- \* - - -

#### ASSET OF OWNER OR MORTGAGEE

(SEAL)

The owner and the mortgagees of the premises described in the foregoing agreement, here called the "Undersigned" hereby consents to said agreement and to all installations of equipment, whether as therein set forth and provided for and now or hereafter made thereunder or otherwise, and agree that no claim shall be made to said equipment by the undersigned, the heirs, legal representatives, successors or assigns of the undersigned and that the undersigned have (had) no mortgage lien upon said property and that said property shall be exempt from levy, sale, attachment or distress and that Peninsula Oil Company, its successors and assigns, may at any time enter upon said premises with such appliances and agents as it may deem necessary and without recourse to legal proceedings remove therefrom any or all of said property.

Peninsula DI Company, Inc.

Seaford, Delaware

Page (1)

#2578 P.002 /015

Accepted

TI:PI 300S.2S.NAL

Jul 12 05 00:05p Mark L. Greeo	856-863-1795	P•30
in the second	Germania de proprio de la companya d	di in la linguage de la
PENINSULA DIL CO SEAFORD, DELAW	Exhibit 8	
	DATE: 3/16/94/	· ·
This agreement is between Peninsula Oil and B. C. & Gran The Gaurel Day	The same of the same of	aware :
Purchase price of gasoline shall be little but-lived in the tay reg appeared. Torms of payment will be and by truck upon 24 hours notice by of Peninsula Oil Co., Inc.	Lystid fries less one	es to . Noe
In consideration of the disputing in the "Equipment Loan Agreement," agrees to purchase motor fuels. Oil Co., Inc. for a period of 1/4 year agreement and thereafter from year to year ive the other written notice of cancella prior to the anniversary date.	A.m	
Accepted: (SEAL )	) By: Peningula Oil Co., I Seaford, Delaware	Inc.
ASSET OF OWNER OF MO	RIGAGEE	- '
The owner and the mortgagees of the foregoing agreement, here called the "Uncald agreement and to all installations of therein set forth and provided for and not therein set forth and provided for and not thereunder or otherwise, and agree that nequipment by the undersigned, the heirs, successors or assigns of the undersigned (had) no mortgage lein upon said property be exempt from levy, sale, attachment or Oil Co, its successors and assigns, may a premises with such appliances and agents without recourse to legal proceedings remaid property.	persigned hereby consents of equipment, whether as of equipment, whether as ow or hereafter made to claim shall be made to legal representatives, and that the undersigned and that said property s distress and that Peninsut any time enter upon said	said have hall la
Signed and sealed this day	of Agril. 19	94
	FES BCC+48	EAL)
Witness AZ	Y (SE	EAL)

#2578 P.003 /015

SO 000107

Jul 12 05 06:06p Mark L. G

856-863-1795

p.31 Exhibit E

#### PENINSULA OIL COMPANY

#### COMMISSION AGENCY AGREEMENT

COMMISSION AGENC! AGREEPEN!
This is a Agency Agreement entered into this 16th day of Mich , A. D. 1994, between Peninsula Oil Company, Inc., a corporation of the state of Delaware, hereinafter referred to as "Principal" and 13 C. A. M. The Fillers Califolic Califolic .
hereinafter referred to as "Agent."
Now, witnesseth, Principal agrees to appoint Agent custody of its petroleum products dispensing equipment, bulk petroleum products and other appurtenant equipment installed on Agents real estate located at:  [76.13 ] Acutal Lieb. 19956
subject to the following uses, convenants and conditions:
1) The term of the agreement shall be for a period of /# years, commencing the /// day of Maick A 0 19 94, to the
2) It is understood and agreed among the parties hereto that the oil and gas pumps and equipment used and needed in the dispensing of oil and motor fuel products shall be and remain under the exclusive ownership and control of Principal with the exception that Agent shall dispense the motor fuels supplied by Principal through the equipment owned by Principal.
3) Principal shall supply and maintain, at its own expense and cost, all motor fuel contemplated to be dispensed during the regular business hours of the Agent. Agent shall maintain daily records of the motor fuels which are dispense Agent shall pay to Principal weekly the sums received from the sale of the motor fuel products.

(1)

all times be under the absolute control of Principal.

4) In the dispensing of motor fuels, the price of such fuels shall at

Jul 12 05 06:06p

Mark L. Greco

856-863-1795

\_\_\_p.32

#### PENINSULA OIL COMPANY

#### COMMISSION AGENCY AGREEMENT

- 5) Principal shall pay to Agent, no less than once a month on all motor fuel sales as dispensed through the equipment of the Principal, as follows:
  - Cents per gallon for Unleaded Regular . 04 Cents per gallon for Unleaded Plus Cents per gallon for Unleaded premium
- 6) Agent shall be open for business a minimum of dires free feel of (126) hours per week and at least a portion of all seven (7) days of each week.
- Agent shall maintain liability insurance in a sum no less than Two Hundred Fifty Thousand Dollars (\$250,000.00) for one (1) person per occurrence, Five Hundred Thousand Dollars (\$500,000.00) per occurrence, and Fifty Thousand Dollars for property damage per occurrence, to protect both the Agent and the Principal against any claims filed by any persons, companies, organizations or individuals arising out of the use, lease or ownership of the said property. Each party shall maintain whatever insurnace it desires to protect against loss of its equipment or to protect against any liability which may arise against either party from their own acts, omissions or conduct.
- 8) Agent shall not permit refuse to accumulate upon the premises but shall at all times maintain the building and surrounding premises, which shall include the entire area covered under this Agreement, free of refuse. Additionally, Agent shall at all times comply with all local, county, state and federal regulations applicable in the operation of its business.
- 9) All signs proposed to be erected by the Principal upon the premises herein demised shall be first approved by the Agent before such erection. Such signs shall be in accordance with the Focal Planning and zoning regulations and at all times in conformity with all city. county, state or federal laws. Agent shall not unreasonably withould its consent to the erection of signs which in all ways comply with all local city, county and state and federal regulations.

Jul 12 05 06:06p

Mark L. Greco

856-863-1795

p.33

#### PENINSULA OIL COMPANY

#### COMMISSION AGENCY AGREEMENT

- 10) It is further convenanted and agreed that if the Agent shall fail to pay over the daily receipts intact or shall otherwise fail to comply with the conditions set forth herein, when and as the same should te done and as and when the same shall fall due and become due, or shall fail to keep and perform any of the covenants or agreements herein contained, then the Principal, at 1ts option, may terminate the Agency and shall have the right to remove all bulk petroleum dispensing equipment, inventory and other appurtenant equipment.
- 11) Agent covenant and agree that they shall not at any time dispose of any inventory, property or equipment except in the usual course of business when they are delinquent in any manner in the payment of any sums specified in this agreement.
- 12) Principal, as hereinbefore set out, shall be the owner of all motor fuel dispensing equipment and shall, in its sale discretion, supply the necessary motor fuel equipment which in its sole discretion it deems necessary. The motor fuel dispensing equipment shall at all times be maintained by Principal and shall at all times be subject to Principal's maintenance and control except that Agent shall at all times during the hours of business. have available proper personnel to dispense the motor fuels which will be available on the promises for sale as supplied by Principal during the minimum business hours as set forth herein.
- 13) This agreement shall be binding upon the parties hereto, their heirs, successors, administrators and assigns.

IN WITNESS WHEREOF, the parties hereto have set their hands and seals the day and year aforesaid.

(3)

•	Mark L. Greco	• .	856-863-1795	p, 34
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Jul 12 05 06:07p Mark L. Greoo

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#### PENINSULA DIL CD., INC. SEAFORD, DELAWARE

GUARANTY AGREEMENT

3/16 .1094

The undersigned expressly waive notice of acceptance or quaranty, demands and notices of non-payment, and consent to any extensions of time of payment of all or any of the indebtedness hereby quaranteed.

Without in any way limiting the generality of the foregoing, the undersigned acknowledge that this guaranty encompasses debtor's purchases of goods on account (including credit card purchases) and service, handling and delinquency charges incurred thereon, debtor's rental obliquitions for leased real and personal property, money borrowed by debtor (whether secured or not) and interest thereon, and debtor's obligations to account for goods consigned to or in the care or custody of debtor.

This guaranty is unlimited as to amount and time, but may be revoked by the undersigned effective five (5) days after receipt by you of notice to that effect, signed by the undersigned and delivered to you at the above address, marked for the attention of the Credit Manager, but such revocation shall not affect liability on any indebtedness then existing. Furthermore, the undersigned agree that in the event of the death of one or more of the undersigned, each such decedent's heirs, executors and administrators shall be bound hereby until actual knowledge of such death shall come to the attention of the Credit Manager.

The undersigned will indemnify you, your divisions and subsidiaries for attorney's fees, court costs and other legal expenses incurred by you in enforcing this guaranty.

The state of the s	raney.
Witness _ ky. hand(s) and seal(s) the	is day of legent 1994 >
Witnesses:	Name: / BLG+c Address: Rt /3
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PENINSULÀ OIL CO., INC. SEAFORD, DELAWARE

#### CREDIT CARD LOAN EQUIPMENT AGREEMENT

This	s agreem,	ant made	this 14	the day	of	nace	19	94
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Jul 12 05 06:08p Mark L. Greco

856-863-1795 p.37

#### EQUIPMENT LOAN AGREEMENT

hy god between THE PENINSHI A OU COMPANY A LA COMPANY
by and between THE PENINSULA CIL COMPANY, a body corporate of the State of Delaware, with offices at Scaford, Delaware, hereinafter called the "SELLER" and
BCY Ston The Sand Carin a Survey De 19956
hereinafter called "CUSTOMER" awning or leasing premises above.
No. 1 EQUIPMENT: Seller agrees to lend and hardy lands to Customer the agriculture in the lend of
the above premises for the active and continuous starage, handling and dispensing of Seller's products ex-
ciusively, as follows:
QUANTITY EQUIPMENT .
4 Klyge HIPD VITO D3/064 1- Dogne I.D foling Ains
2. 15/10: DL 3/352 HIL/19 1 12/20 Sauch Trees
3 Juline Detallet Reservices titletald and
1- Courte is force dian bound in Julia Citt of all Change
1. 57 x36 2 1 /6
1 - 50 Miletiche (Mileticke)
Said equipment shall remain the property of the beller and be considered and treated as personal property and
In 60 Sense lixtures of part at the real estate regardless of the manager in which the same and by itematical
proced on premises. Lusioner hereby ocknowledges receipt of sold advisored and encode and to receipt
wimout written consent, and avoidnice to return taid equipment upon avoidning an experience.
good condition and without least or impairment of Seller's title thereta unless title has been acquired by Customer under bill of sels.
No. 2 MAINTENANCE: Customer shall maintain said equipment in good condition and in event of partial or total destruction of all or ony of the same, shall reimburse Seller for damaged equipment or cost of
replaced or restored equipment, which shall become the property of the Seller and be governed by this contract.
No. 3 DEFAULT AND TERMINATION: If upon the explication of the account and the
equipment is not sold to the Customer or to any other party, the Seller may without notice to the Customer are any time enter upon the premises and remove the equipment.
No. 4 INDEMNITY: Customer shall indemnify and save the Seller harmless from all liability, cast
and expense for the loss, damage, injury or evacuate to furteener or an arrange or an arrange of the survey of
by soid equipment of the property of the Seller of the like of headling thermal wheelen or not done to an in-
perfection inerest or drising from negligence or otherwise. Customer hereby waiver and delegence and element
uguinal the policy hereunder in respect to the foregoing however course and for any leaves as absence and
ing out of the use of any measuring devices furnished of duc to any other matter of anything whotspayer.
No. 3 DUKATION: This contract shall continue in effect for a sected at 74 years from the section of
of and thereafter from year to year unless terminated at the end of the initial period or any such subsequent year
by either party upon sixty days prior written notice to the other party or their above respective addresses.  No. 6 ADDITIONAL EQUIPMENT: Any and all additional equipment loaned or installed or placed
for the use of the Customer, shall be deemed to be loaned upon the terms and conditions of this agreement
during the bestod of fulls coulded.
No. 7 ASSIGNMENT: This contract is not assignable by the Customer but otherwise is binding on
one for the panetit of the Customer and the Seller and respective lead representatives, successors and
assigns.
In Witness whereof, the parties have duly executed this agreement the above day and year.
and the contract of the contra
THE PENHASULA DIA POMPANY
Witness By William "
By By
Customer Janks &CL Tue
J BOLG ENC.

Jul 12 05 06:08p

Mark L. Greco

856-863-1795

p.38



P.O. Box 177 Harrington, DE 19952

> November 17,1993 Revised Quote: #1481 A

Oasis Truck Stop P.O.Box 311 Laurel, Dolavare 19956

Attn: Mr. William Glenn

Coastal Fump & Tank is pleased to quote you on the following equipment and installation, per your request.

#### MAJOR EQUIPMENT:

- 4- Dresser Wayne Model #V580D3/GQY, two hops, three grade fixed ratio blanders with the following specifications:
  - -Valance/unlighted
  - -Major oil specifications
  - -Frepay/Postpay operation
  - -Spin-On filters
  - -Self-Diagnostics
  - -Speakers
  - -Cash Credit
- 2- Dresser Wayne Model #DL3/357MIL/19K, lane oriented Duc-1 master truck stop dispensers with the following specifications:
  - -Hose Hangers
  - -Remote Price metting capability
  - -Self-Diagnostics
  - -Prepay/Postpay operation
  - -Cash Credit
  - -Option: Stainless steel doors COST...\$79.00 per set
- 1- Dresser Wayne Model #DL1/357~SU/KR, satellite truck stop dispenser with the following specifications:
  - -Lane oriented
  - -Single sided unit
  - -Option: Stainless steel doors COST... \$79.00 per set
- 1- Dresser Wayne Model #DL1/358-SU/K, satellite truck step dispenser with the following specifications:
  - -Lane oriented
  - -Dug-2 satellite
  - -Option Stainless Steel doors COST...\*79.00 per set

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Qasis Truck Stop
Revised Quote: #1481 A
Fage 2
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1- Dresser Wayne Plus-2 Terminal generic keyboard and the following specifications:

-Site controller with Wayne Flus software and hardware

-Receipt journal printer.

-Cach drawer

-Data distribution cabinet-16 fueling points

-All required cables

1- 50' X 36' four-column fashion canopy with the following specification:

.-Column spacing 26' lengthwise, 26' widthwise

-30# live load/25# wind load

-Texaco Specifications

-44" Laminated smooth facade (Texaco flat black)

-2 26" X 4" thick X 26' long and 2-24" high X 4" thick X

26' long (red message board).

-12 400 watt SMH canopy lights

-Non union installation of canopy and lights

-Freight to job site

1-Veeder Root Model #TLS-350 monitoring console with continuous statistical leak detection and integral printer.

1-Veeder Root, input probe interface module

4-Veeder Root, 0.2 GPH magnetostrictive probes

4-Veeder Root, probe installation Kits
4-Veeder Root, cap and ring kits
4-Veeder Root, piping sump sensor
1-Veeder Root, interstitial/liquid sensor interface module

2-Formex stainless steel bumper ends 18" high (gasoline island)
4-Formex 4' X 10' X 10" stainless steel island forms (diesel

16-6" Black iron steel pipe bollards-filled with concrete

8-Environ dispenser sumps

3-Environ pump sumps

450-Foot Environ flex 11 double wall piping, with related elbows, Couplings, tees, and adapters

150-Foot Ameron fiberglass vent and vapor line piping, with related elbows, glue kit, coupling and adapters

3-36" Steel traffic manholes 2-Universal dry breaks with caps

3-Environ tank adaptors

4-Environ flex entry boots

4-2" Brass ball valves

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p.41

Dasis Truck Stop Revised Quote: #1481 A Page 4

#### WORK SCOPE ---- BAS SYSTEM

- A.) Fill out necessary permits for D.N.R.E.C. and Fire Marshall
- B.) Demo existing gas island and dispose of properly
- C.) Repair concrete disturbed at this area
- D.) Demo concrete over tanks and dispose of properly
- E.) Remove and dispose of blacktop to complete new island work
- F.) Excavate over tank and expose pump and tank openings
- G.) Remove on submerge pump and manifold the 6,000 and 4,000 gallon tank tegether
- H.) Install (2) new containment sumps at existing submerge gas DUMD
- I.) Trench from tanks to new island location
- J.) Set up 4 Stainless steel dogbone islands and dispenser containment sumps, and finish with concrete
- K.) Excavate and install 4-3' X 3' X 5' concrete canopy footers, with anchor bolts
- L.) Pipe the new double wall product piping from tanks to dispensers
- M.) Install the fiberglass piping for future stage II vapor TECOVERY
- N.) Install new fiberglass went lines to building with pressure vacuum vents
- 0.) Backfill all piping to grade with clean washed sand P.) Install new conduit from dispenser over to existing conduit at building
- Q.) Relocate relay boxes and wiring to new counter area
- R.) Install the proposed 50' X 36' canopy and lights
- 5.) Install new conduit and wiring to lights and hook to existing conduits from old canopy
- T.) Install the new blender dispenser and make all piping and electrical connections between console and printer, hooking to existing intercom mystem in store
- U.) Form and repair concrete area 8' X 8' X 8" and 15' X 26' X 8" over tanks
- V.) Form and pour a 50' X 36' X 8" concrete island mat under чалору
- w.) Start up and test new gas system and train personnel on the operations of new system

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Oasis Truck Stop Revised Quote #1481 A Page 5

WORK SCOPE----DIESEL SYSTEM

- A.) Demo the existing diesel islands and concrete around old island
- B.) Remove piping back to tank
- C.) Excavate over tank and expose pump
- D.) Install the new containment sump at existing sub pump
- E.) Trench from tank to new islands
- F.) Set up 4 Stainlers steel islands and dispenser sumps, and finish with concrete
- G.) Excavate and install 2-3' X 3' X 5' concrete canopy footers, with anchor bolts
- H.) pipe the new double wall piping from tank to dispenser
- I.) Backfill all piping sand
- J.) Install new conduit from dispensers to existing conduit at building
- K.) Install the new master dispenser, and satellites and make all piping connections and electrical connections between console and printer
- L.) Form and pour 3-14' X 18' X 8" concrete mats
- M.) Repair area disturbed at tank with concrete
- N.) Remove and reinstall the existing camppy at diesel island
- O.) Wire existing lights and signs on canopy
- P.) Start up and test new diesel system for proper operation
- Q.) Remove the existing TLS-250 Veeder Root console and probes
- R.) Install the proposed Veeder Root TLS-250 console, probes, and sump monitoring system

NOT INCLUDED IN ABOVE QUOTE:

- 1.) Blacktopping
- 2.) Owner related variances or permits
- 3.) Changes or additions to existing electrical service

Thank You for the opportunity to present this quotation. If I can be of any further assistance, please feel free to call me at 302-396-2061.

Very Truly Youns,

Rubin R. Hughes

Project Manager

RRH/dm

21:41 9005.22.WAT

# EXHIBIT B

Case 1:07-cv-00207-GMS

Document 52-5 Filed 08/11/2008 Page 2 of 5

BCG, Inc. and Chesapeake Products & Services, Inc. v. GLES, Inc., d/b/a Sweet Oil Company

IN THE UNITED STATES DISTRICT COURT

FOR THE DISTRICT OF DELAWARE

BCG, INC., and CHESAPEAKE PRODUCTS & SERVICES, INC.,

Plaintiffs,

)Civil Action No. )07-CV-207 GMS

GLES, INC., d/b/a SWEET OIL COMPANY,

> Defendant/Third-Party Plaintiff,

v.

v.

SUNOCO, INC.,

Third-Party Defendant.

Rule 30(b)(6) deposition of PLAINTIFFS, taken through their corporate designee, WILLIAM GLENN, pursuant to notice at the law offices of Young, Conaway, Stargatt & Taylor, The Brandywine Building, 1000 West Street, Wilmington, Delaware, beginning at 10:07 a.m., on Thursday, March 27, 2008, before Julie H. Parrack, RMR-CRR and Notary Public.

#### APPEARANCES:

HARRY C. STORM, ESQUIRE Lerch Early & Brewer Three Bethesda Metro Center, Suite 460 Bethesda, Maryland 20814-5367 On behalf of Plaintiffs

WILCOX & FETZER 1330 King Street - Wilmington, Delaware 19801 (302) 655-0477

www.wilfet.com

Case 1:07-cv-00207-GMS Doc

Document 52-5

Filed 08/11/2008

Page 3 of 5

	118		120
1	A. Right.	1	A. To extend it to that length of time and all the
2	O. They each have a different heading on them.	2	other agreements would be, remain the same.
3	And this one refers to the fact that what -	3	O. Is there a reason that you can think of why
4	A. All of the 2-13-90 contract agreements.	4	when you signed a new agreement it didn't have the
5	O. Are going to be extended as per this letter of	5	same terms as the prior?
6	November 15th; is that right?	6	A. Because the letter said that it, that we were
7	A. That's what it says.	7	going to extend the agreement so that the exact same
В	Q. All right. But it also says you're going to	8	thing was the same.
9	sign a new recovery agreement, right?	9	Q. Okay. And when you saw the letter of November
10	A. Correct.	10	15th, 1993, did you understand that you were going to
11	Q. And that's the only thing it says about	11	enter into the new agreements?
12	extending the prior agreements. That's how you're	12	A. To extend it to the end of the term.
13	going to do it. You're going to have this letter and	13	Q. Did you understand that you were going to enter
14	you're going to sign a new recovery agreement, right?	14	into new agreements?
15	A. I'm not sure.	15	A. With the same agreements that we had in the '90
16	O. Well, isn't that what it says?	16	agreement.
17	A. I'm going to read it. All of the other terms	17	Q. Okay, that's what you agreed to?
18	of the 2-13-90 agreement will remain the same with the	18	A. Yes.
19	exception of the extension date which will also read	19	Q. As of November 15th of 1993, right?
20	January 2000, okay.	20	A. Agreed that we were going to sign a new
21	O. Okay, is that right?	21	contract with those same terms.
22	A. That's what it says.	22	Q. Did you sign a new contract with those same
23	O. So what happened after this letter was signed	23	terms?
24	that led to the execution of the rest of the documents	24	A. Yes.
	119		121
1	that are in this packet?	1	Q. And let's take a look at the commission agency
2	A. That's the extension that they signed.	2	agreement dated March 16, 1994. Does that extend the
3	Q. Well, no, the extension was this letter of	3	term of the relationship for a period of 14 years?
4	November 15th extended the prior agreement.	4	A. What's the date? Extends it to 14 years, yep.
5	A. No, that just agreed to that we were agreeing	5	Extends it to 14
6	to do that. That wasn't the actual agreement.	6	Q. That effectively accomplishes that, right?
7	That's, there's not it's not signed there. That	7	A. Yeah.
8	was then here's what we're going to do.	8	Q. But there are other terms in this agreement,
9	Okay. So then you signed new agreements?	9	aren't there? There's more to this than just an
10	A. Signed that, that we were going to extend that	10	extension.
11	agreement for the same terms.	11	A. It's basically the same. That's what we were
12	Q. But then you did sign brand new agreements,	12	agreeing to, the same thing.
13	didn't you?	13	Q. Well, you were agreeing to what was in this
14	A. To extend it just the same as the other.	14	agreement, weren't you?
15	O. Okay. So what was the purpose of, for example,	15	A. We were agreeing to extend the other contract
16	signing a new commission agency agreement?	16	with the same terms.
17	A. To extend the agreement till the end of the	17	Q. Is there a reason why you didn't put the same
18	term.	18	terms in a separate contract, or the subsequent
19	Q. You already said that in the letter of November	19	contract?
20	15th.	20	A. Because we had the agreement that it was going
21	A. That was their letter to us of exactly what we	21	to be the same terms.
22	were going to do.	22	Q. Well, that's as of '93. How about 1994, is
1	Q. And you were going to sign a new agreement	23	there a reason you didn't put the same terms into this
123			
23	setting forth	24	commission agency agreement?

Case 1:07-cv-00207-GMS

Document 52-5

Filed 08/11/2008

Page 4 of 5

BCG, Inc. and Chesapeake Products & Services, Inc. v. GLES, Inc., d/b/a Sweet Oil Company William Glenn

1	122		124
1	A. By that letter in the agreement that we had	1	major claim in your complaint isn't in the revised
2	with them at the time, that was what we were agreeing	2	agreement?.
3	to.	3	A. 1 wouldn't say that.
4	Q. So even though you wrote a new agreement, what	4	Q. That wasn't important to you?
5	you're saying is these terms didn't necessarily the	5	A. I didn't say that,
6	terms of this new agreement didn't necessarily guide	6	Q. Does the March 16th, 1994 agreement supersede
7	your performance if it was different from the	7	the February 1990 agreement?
8	original?	8	A. It's an extension of it,
9	A. We agreed that we would be operating under the	9	Q. And to the extent that it changes the terms,
10	same agreement that, the '90 contract.	10	does it change the terms of the relationship?
11	Q. I understand that's what you agreed to in 1993.	11	A. No.
12	But by the time you actually entered into a separate	12	Q. What possible purpose was there in entering
13	agreement, it doesn't have the same terms, does it?	13	into a new commission agency agreement if it was
14	A. There is missing little notes so that on this	14	simply a matter of having an agreement that says the
15	new agreement, correct.	15	prior agreement is extended?
16	Q. Were they important little notes?	16	A. To update the date.
17	A. That's why we made sure we wanted to extend the	17	Q. Just to update the date? No other purpose?
18	'90 agreement.	18	A. No.
19	Q. Did you read the agreement that's dated March	19	Q. How would somebody who doesn't have the earlier
20	16th, 1994 before you signed it?	20	agreement know that?
21	A. I thought I was signing an agreement to extend	21	A. Because it says here that going to extend the
22	it, the '90 agreement.	22	agreement.
23	Q. I didn't ask you that. I asked you if you read	23	Q. Well, no, no. That predates the March 1994
24	it?	24	agreement. How would somebody that just has the 1994
<b></b>		i .	
1	100		
	123		125
1	A. It's a good question	1	agreement that appears to be the agreement in force
2	A. It's a good question Q. Well	2	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that
2 3	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> </ul>	2	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but
2 3 4	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> </ul>	2 3 4	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old
2 3 4 5	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> <li>A. I said it's a good question if I read the whole</li> </ul>	2 3 4 5	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old agreement?
2 3 4 5 6	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> <li>A. I said it's a good question if I read the whole thing.</li> </ul>	2 3 4 5	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old
2 3 4 5 6 7	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> <li>A. I said it's a good question if I read the whole thing.</li> <li>Q. Well, you've told us that you were personally</li> </ul>	2 3 4 5	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old agreement?
2 3 4 5 6 7 8	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> <li>A. I said it's a good question if I read the whole thing.</li> <li>Q. Well, you've told us that you were personally involved in negotiating the contract for Delmar. Were</li> </ul>	2 3 4 5 6 7 8	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old agreement?  MR. STORM: Objection.
2 3 4 5 6 7	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> <li>A. I said it's a good question if I read the whole thing.</li> <li>Q. Well, you've told us that you were personally</li> </ul>	2 3 4 5 6 7	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old agreement?  MR. STORM: Objection.  A. I guess they'd have to know the course of
2 3 4 5 6 7 8 9	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> <li>A. I said it's a good question if I read the whole thing.</li> <li>Q. Well, you've told us that you were personally involved in negotiating the contract for Delmar. Were you personally involved in negotiating the new agreements at Oasis?</li> </ul>	2 3 4 5 6 7 8	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old agreement?  MR. STORM: Objection.  A. J guess they'd have to know the course of business.
2 3 4 5 6 7 8 9 10	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> <li>A. I said it's a good question if I read the whole thing.</li> <li>Q. Well, you've told us that you were personally involved in negotiating the contract for Delmar. Were you personally involved in negotiating the new</li> </ul>	2 3 4 5 6 7 8	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old agreement?  MR. STORM: Objection.  A. J guess they'd have to know the course of business.  Q. And the course of business was to sign a new
2 3 4 5 6 7 8 9 10	<ul> <li>A. It's a good question</li> <li>Q. Well</li> <li>A if I read the whole thing.</li> <li>Q. So you did read the whole thing?</li> <li>A. I said it's a good question if I read the whole thing.</li> <li>Q. Well, you've told us that you were personally involved in negotiating the contract for Delmar. Were you personally involved in negotiating the new agreements at Oasis?</li> <li>A. Yep, that's why we wanted to have them extend the exact same contract.</li> </ul>	2 3 4 5 6 7 8 9 10	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old agreement?  MR. STORM: Objection.  A. I guess they'd have to know the course of business.  Q. And the course of business was to sign a new agreement with different terms, but that was intended
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	A. It's a good question Q. Well A if I read the whole thing. Q. So you did read the whole thing? A. I said it's a good question if I read the whole thing. Q. Well, you've told us that you were personally involved in negotiating the contract for Delmar. Were you personally involved in negotiating the new agreements at Oasis? A. Yep, that's why we wanted to have them extend the exact same contract. Q. Okay. Is there a reason then well, let me ask it this way: At some point you've read this commission agency agreement dated March 16th, 1994, haven't you? A. Yes. Q. And is that the reason you didn't include it as an exhibit in your complaint? A. No.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	agreement that appears to be the agreement in force subsequent to March 16, 1994, how would they know that the terms of this agreement don't really apply but that you're really just referring to terms from an old agreement?  MR. STORM: Objection.  A. I guess they'd have to know the course of business.  Q. And the course of business was to sign a new agreement with different terms, but that was intended to simply extend the old agreement?  A. The course of business was that it did extend the exact same terms of it.  Q. Well, it extended the date, didn't it?  A. Extended the date and the terms of it, and we operated under those exact same terms till Peninsula was no longer involved in it.  Q. Is the commission agency agreement dated March 16th, 1994 also an agreement that is clear and unambiguous?
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Case 1:07-cv-00207-GMS

Document 52-5 Filed 08/11/2008

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BCG, Inc. and Chesapeake Products & Services, Inc. v. GLES, Inc., d/b/a Sweet Oil Company William Glenn

	MITITAL	. 01	
	. 126		128
1	A. Along with the letter that says that it's going	1	20-some years. They signed a letter stating they were
2	to extend the terms.	2	going to extend the agreement. All they were going to
3	Q. Let's talk about the relationship generally.	3	do was use the exact same terms of that agreement,
4	What does the commission agency agreement relate to?	4	because we fought long and hard to make sure we had
5	A. I'd say commissions to be paid on gasoline.	5	everything just so and that we were happy with it,
6	Q. What it says is that Peninsula is going to	6	they were happy with it, we were signing an extension.
7	supply gasoline that you're going to pump from your	7	Q. And so after fighting long and hard, you never
8	site, right?	8	read the document to see if in fact it did have the
9	A. Yes.	9	same terms?
10	Q. And as a result, for every gallon pumped,	10	A. Because we were extending the contract, we were
11	you're going to get some specified commission?	11	extending the contract. So we were using those same
12	A. Correct,	12	terms and conditions.
13	Q. Is that right? Does it say anything else in	13	Q. But you would agree on paper it doesn't have
14	there of any consequence?	14	the same terms and conditions, does it?
15	A: Does the agreement do the agreements say	15	A. There is a couple differences.
16	anything more of consequence?	16	Q. And when you read this commission agency
17	Q. Yeah, do the rest of the terms of the agreement	17	agreement, didn't you say we agreed to have the same
18	say anything else that means anything?	18	terms and conditions so why don't we put the same
19	A. I'm sure there's all kinds of terms in there.	19	terms and conditions in?
20	Q. Did you ever read it and understand those	20	A. I thought they were in there.
21	terms?	21	Q. So you're saying when you read it, you didn't
22	A. Yes, I hope so.	22	understand it or didn't look at it carefully?
23	Q. Does the commission agency agreement dated	23	A. No, I thought for sure, I thought for sure,
24	March 16th, 1994, say in dispensing motor fuels, the	24	because of what we had signed, that we were extending
	127	<u> </u>	129
1	price of the fuels shall at all times be under the	1	the agreement with the same terms. We had a signed
2	absolute control of Peninsula?	2	agreement with them to do that.
3	A. And with the agreement that we had, it would	3	Q. Have you ever heard of the possibility that
4	be —	4	having signed a general letter of intent when you get
5	Q. No, I'm not talking about -	5	down to finishing the long and hard discussions, you
6	MR. STORM: Objection, objection. He	6	would actually finalize an agreement that had some
7	needs to answer the question.	7	variations with the letter of intent? Did you ever
8	A. And with the agreement that we had, that it	В	hear of that happening?
9	would be the same carry-forth agreement that it would	9	A. Didn't think we would have that worry.
10	be competitively priced.	10	Q. Well, weren't you worried when you read this
11	Q. Yeah, but isn't it true that if that was the	11	agreement and it didn't have the same terms?
12	case, you would have put those same terms in this	12	A. No, we had been — as a course of business we
13	agreement, wouldn't you?	13	had never varied from the same terms we had agreed
14	A. No, we had it drawn up that it would extend the	14	upon all along.
15	exact same terms.	15	Q. Did you think that when you read the complaint
16	Q. Well, how hard is it to type in a little note?	16	that it would be important to have the entire
17	Was that something that couldn't be done if that was	17	agreement attached as an exhibit to the complaint?
18	the intention in this agreement?	18	A. I didn't go over it that close, I guess, that
1	A. It was our it was our understanding that	19	it wasn't an issue with me.
19	A. It was our — it was our understanding that that is what we were signing, was an extension of the	20	
20		21	Q. When is the first time you realized that the 1994 agreements weren't attached to the complaint?
21	terms exactly like they were.	1	
22	Q. Well, couldn't you go through the agreement to	22	A. You just told me.
23	see if it did have the same terms?	23	Q. You didn't know that before today?
24 .	A. We had been dealing with those people for	24	A. No.

# EXHIBIT C

Mark Greco - Re: Oasis Agreement

Page 1

From:

Mark L Greco (mgreco@sweetoil.com)

To:

BILLGLENN4@aol.com

Date:

12/27/2005 12:49:17 PM

Subject:

Re: Oasis Agreement

Bill,

See attached Mutual Termination & Bill of Sale.

Happy Holidays,

Mark

CONFIDENTIALITY NOTICE: This Electronic Mail (e-mail) contains confidential and privileged information intended only for the use of the individual or entity to which it is sent. If the reader of this message is not the intended recipient, or the employee or agent responsible for delivery to the intended recipient, you are hereby notified that any dissemination, distribution, or copying of this communication is STRICTLY PROHIBITED. If you have received this communication in error, please immediately notify the sender by reply e-mail or telephone

>>> <BILLGLENN4@aol.com> 12/25 10:30 AM >>> Mark.

Hopefully after the attorney reviews the contracts and paperwork we can move forward quickly. Please send the Laurel contract termination, equipment transfer, and anything else we will need to sign so we can take care of this all at one time.

Thanks

Bill



Mark Greco - BILL OF SALE Oasis.doc

Page 1

## BILL OF SALE

This Bill of Sale is made this \_\_\_ day of January 2006, by GLeS, Inc. t/a Sweet Oil by assignment of agreements and interest of Peninsula Oil Company (hereinaster "Transferor") in favor of BC & G, Inc. t/a Oasis Travel Plaza (hereinaster "Transferee").

WHEREAS, Transferor and Transferee are parties to that certain Equipment Loan Agreement between the parties dated March 16, 1994, (the "ELA"); and

WHEREAS, in consideration of value received over the term of the ELA, Transferor hereby transfers to Transferee all the Fixtures and Equipment owned by Transferor used for the purpose of selling motor fuels at Transferee's Retail Station, including but not limited to canopy, MPD's, console, tanks & piping (where applicable), monitoring systems, and except for oil company "brand" identification which must remain the property of the Transferor.

NOW THEREFORE, Transferor hereby transfers to Transferee all of Transferor's right, title and interest in and to the Fixtures and Equipment as provided in the ELA. Transferor hereby warrants to Transferee that Transferor has good title to all of the Fixtures and Equipment and such Fixtures and Equipment is being transferred by Transferor free and clear of all liens, charges and encumbrances and Transferor will defend Transferee's title to the Fixtures and Equipment against any claims made by anyone claiming by, through or under Transferor.

IN WITNES WHEREOF, Transferor intending to be legally bound hereby, has caused this Bill of Sale to be duly executed the day and year first above written.

WITNESS:	Transferor: GLeS, Inc. t/a Sweet Oil		
	BY: Mark L. Gr	eco V.P.	
WITNESS:	Transferee: BC &G, Inc	. t/a Oasis Travel Plaza	
	BY:	(SEAL)	
	Print:		

Page 1

## TERMINATION OF SALES AGREEMENT AND MUTUAL RELEASE

THIS TERMINATION OF SALES AGREEMENT AND MUTUAL RELEASE AGREEMENT (the "Agreement") is made effective as of January \_\_\_\_\_, 2006, between GLeS, INC., t/2 SWEET OIL COMPANY a Delaware corporation (hereinafter the "Seller") and BC & G, Inc. t/2 Laurel Oasis Travel Plaza with office located at Rt 13 Laurel, Delaware 19956 (hereinafter "Operator").

### BACKGROUND

WHEREAS, on or about February 13, 1990 and later amended on March 16, 1994, Operator entered into that certain Supply, Commission Agency, Loaned Equipment, Recapture, Guaranty, Mortgage, and Credit Card Agreements (collectively the "Sales Agreement") with Seller; and

WHEREAS, Seller and Operator have agreed to amicably resolve their differences with respect to the Sale and the obligations and liabilities of the Operator under the Sales Agreement and whereby the Sales Agreement shall be terminated and in consideration of the termination of the Sales Agreement, and the release by Seller of all its claims and causes of actions against Operator with respect to the Sales Agreement.

NOW THEREFORE, for and in consideration of the sum of Ten and No/100 Dollars (\$10.00) and other good and valuable consideration paid by each of the parties to the other, the receipt and sufficiency of which are hereby acknowledged and confessed, and in consideration of the mutual promises and agreements exchanged and contained herein below, the Seller and Operator hereby mutually agree that the Sales Agreement shall be, and hereby is, terminated effective as of January \_\_\_\_\_\_\_, 2006 (the "Termination Date"), and neither party thereto shall have any further rights and/or obligations thereunder except as follows:

- 1. Subject to the provisions of this Agreement, it is further agreed that Operator, in consideration of the foregoing release by Seller, hereby releases, remises, and forever discharges Seller from any and all claims, demands, debts, obligations, covenants, actions and causes of actions which Operator may have had, now has or ever may have, arising under the Sales Agreement.
- 2. Subject to the provisions of this Agreement, Seller and Operator covenant and agree that they will not directly or indirectly abet, encourage, suggest, promote, commence, aid, prosecute, cause or permit to be commenced or prosecuted against the other, any action, legal or otherwise, or any other proceeding based upon any claims, liens, demands, causes of action, obligations and damages or liabilities which arise out of or pertain to the Sales Agreement.
- 3. Seller and Purchaser acknowledge and warrant that no promise, inducement or agreement not expressed in this Agreement has been made to either of them in connection with this Agreement, and that the provisions herein constitute the entire agreement between the parties. No modification of this Agreement shall be effective unless it is in writing and signed by the party charged with such modification.
- This Agreement may be executed in one or more counterparts, any or all of which shall constitute one and the same instrument.
- This Agreement shall binding upon and inure to the benefit of the parties and their respective heirs, personal representatives, successors, and assigns.
- 6. Each of the parties signing below on behalf of Seller and Purchaser hereby represents and warrants to the other party that he or she is duly authorized to execute and deliver this Agreement on behalf of the party for whom such person is acting.

IN WITNESS WHEREOF, intending to be legally bound hereby, the parties have executed this Agreement under their hands and seals as of the date first referenced above.

Ву:	babani obto, me abiai sireet on company		FUNCHASER: BC & G, Inc.		
	Mark L. Greco	- Vice President	Ву:		
				- President	

SELLER: GLeS Inc d by Sweet Oil Company

By: 
--Secretary

DUDCHLOPD, DC C C T-

Page 1 of 1

12/27/05

## EXHIBIT D

# EXHIBIT E



## GLeS, Inc. t/a Sweet Oil Company

Chesapeake Products & Services Inc. Mr. Charlie Glenn PO Box 311 Laurel, Delaware 19956

July 11, 2006

menday

Dear Sir.

I am in receipt of your letter today dated July 11, 2006 in which you assert you believe we have "failed to provide you with adequate response to your multiple attempts to obtain our compliance with the contracts we assumed from Peninsula Oil Company." I must again dispute this statement. I have responded to you verbally, via email, and by letter on numerous occasions. You don't seem to like my answer and are looking for a different response than you are getting and therefore not accepting the answer you receive. I will again attempt to explain our position to you, and must be perfectly clear WE WILL DO EVERYTHING LEGALLY PERMISSABLE TO ENFORCE OUR POSITION UNDER THE CONTRACTS WE PURCHASED FROM PENINSULA OIL, and furthermore, we do not recognize your right to terminate this agreement without proper authorization, and dispute your statement "In essence, you have indicated your intent to terminate, actually or constructively". If you do not like the answer you get to a question, it does not mean the answer is wrong. You must accept the fact a business relationship is a two way street not a one way street going your way. People in business together have disagreements, but these disagreements do not give the other the right to summarily dismiss the rights of the other as you are attempting.

To address the numbered points in your letter:

- 1. Peninsula Oil was supplying you Texaco branded products through a supply agreement with Motiva Enterprises, LLC. Motiva's right to sell Texaco products did in fact terminate on June 30, 2006 as part of a Pederal Trade Commission (FTC) decree. At the time of our purchase of Peninsula Oil's agreement with you we informed you we did not have a supply agreement with Motiva, nor would we attempt to obtain one since their right to the Texaco brand was due to terminate prior to your supply agreement and a brand change was inevitable. We discussed this with you the menu of brands we had to offer and as per your contract, we "mutually agreed" to the replacement brand (Citgo) after several meetings, some of which including Terry Sullivan, Territory Managor for Citgo Petroleum.
- 2. It is difficult to determine when you are referring too in you comment "You placed our retail prices up to 20 cents higher than our competition" as you have been inconsistently providing us with price surveys. Without this information which is required to be provided daily, we must price based on product cost rather than competitive street prices, until you furnish us with this required information. As per the Commission Agency Agreement, we reserve the exclusive right to price our product as we determine responsible. I understand you would like us to be the lowest price on the street all of the time, but we must react to product cost changes, and be fiscally responsible in our actions.
- 3. This is the first time I have been told we charged you the incorrect price on the diesel fuel



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delivered to Oasis Citgo. I will be happy to review any documentation you have to validate this new claim of pricing error. We have provided you documentation on every other claim of inaccurate pricing you have made, showing our records to be correct. We will be happy to investigate this latest claim if you can provide us any documentation to back up your request. Your contract states you will purchase all gasoline at "Retail posted price less commission" and diesel fuel at "our posted full transport price" at time of delivery. There is a footnote which states " Not to exceed Sallsbury Rack prices by more than .025 per gallon". In fact, we have been charging you Salisbury rack price plus only .01 per gallon which means we have the right to charge you more than we have been charging you in the past. Your comments in your letter dated 5/22/06 about "the most cost competitive common carrier freight company to hauf our fuels" is of course an ideal situation to request. You stated "historically your previous carrier was .0075 per gallon less expensive". This may be a true statement, however rates change now almost weekly due to federal department of transportation fuel surcharge rates which are posted on the DOT website. We routinely bid our common carrier freight every year to get a very competitive rate, but no where in your contract, or any other Peninsula Oil dealers contract is it mandated we use any specific carrier, nor does it state we must use the cheapest one, or the one you chose for any other reason. I will state again as I have in many of my previous letters responding to your letters, WE ARE NOT OVERCIIARGING YOU FOR FREIGHT. You do not have the right in any of your agreements to audit, accept, or not accept any transport carrier we hire to make deliveries to your locations. The carrier we are currently using is certified by the refinery and terminal owners where your products come from, and carry all licenses, permits, and insurances legally required to make these deliveries.

- 4. We have not "unlawfully transferred monics Electronically" from your bank account. It was mutually agreed in September 2005 we would EFT your account every Wednesday for diesel fuel product delivered to Clasis Citgo over the previous week, until you notified us in writing in March 2006 that you wanted to discontinue this practice and pay future invoices by check. We have not EFT'd your account since receipt of your letter.
- 5. You allege we have refused to pay you your commission for gasoline sold under the Commission Agency Agreement. In fact, we paid you for the period of September 2005 through January 2006 based on our best estimate of what we believe due to you since you have refused to provide us with the daily sales reports which our Verlfone Ruby equipment (loaned equipment) provides everyday at the time of closing of business, in addition to the reconciliation forms provided to you when you, your brother Bill, Adam Gray, Bill Sweet and I met with you live in your office back in September. We would like nothing more than to pay you properly, but without your cooperation in providing us with this very basic information we can not determine exactly what you are due. We have made numerous requests over several months, and still to this day have not received this information. If you provide us with this information in a timely manner, we can issue you checks immediately for any money which you are due.

Now that I have responded to your items, I must address additional items. It has come to our attention you have tampered with and damaged our loaned equipment by deleting proprietary software required by Citgo to process Citgo branded credit cards through our gasoline dispensers which are also loaned equipment. You do not have the right to take this action, and as required by your Citgo franchise, must pay to have this repaired. In addition, you have illegally seized possession of our credit card transaction receipts for all sales of gasoline owned by Sweet Oil Company, beginning with your tampering on June 19, 2006. This action must be corrected immediately, and all monies due to Sweet Oil must be immediately paid in full, or we will seek criminal prosecution for this theft.

We are in receipt of two checks from you which accompanied your letter today in which you have deducted what you believe to be your commission due from the sale of gasoline under the Commission Agency Agreement. We will be applying these checks toward your open balance due for diesel fuel sold to you at the Oasis Cityo location, as well as any money due to us which you collected from the cash sales of our

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gasoline at Oasis Citgo. These checks are # 12137 in the amount of \$39,870.99 and # 12136 in the amount of \$36,369.27.

Your letter states "our actions indeed force the termination of the contract" which we must again dispute. We have not violated any written agreement. We have no intention of terminating this agreement, or allowing you to unlawfully terminate this agreement and any action on your part to remove our signage, or any of the other loaned equipment on your site will trigger legal action on our part to defend our position to the full extent of the law under the contracts we purchased from Peninsula Oil Company, including but not limited to removing our loaned equipment from your location as allowed in the loaned equipment agreement if necessary.

We look forward to your response.

Sincerely Yours,

Mark 1. Greco

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## IN THE UNITED STATES DISTRICT COURT

## DISTRICT OF DELAWARE

BCG, INC. and CHESAPEAKE PRODUCTS & SERVICES,

Plaintiffs,

v.

GLES,INC., d/b/a SWEET OIL COMPANY

C.A. No. 07-cv-207(GMS)

Defendant/Third-Party Plaintiff,

TRIAL BY JURY
OF TWELVE DEMANDED

ν.

SUNOCO, INC.,

Third-Party Defendant

## **CERTIFICATE OF SERVICE**

I, D. Benjamin Snyder, hereby certify that on this 22nd day of August, 2008, I caused to be electronically filed a true and correct copy of the PLAINTIFFS' OPPOSITION TO DEFENDANT'S MOTION IN LIMINE TO PRECLUDE ADMISSION OF TESTIMONY AND EVIDENCE SEEKING TO AMEND OR MODIFY THE MARCH 1994 COMMISSION AGENCY AGREEMENT with the Clerk of the Court using CM/ECF, which will send notification that such filing is available for viewing and downloading to the following counsel of record:

Seth J. Reidenberg, Esquire	Matthew A. Kaplan, Esquire	
Young, Conaway, Stargatt & Taylor, LLP	Pepper Hamilton, LLP	
The Brandywine Building	Hercules Plaza, Suite 5100	
1000 West Street, 17 <sup>th</sup> Floor	1313 Market Street	
P.O. Box 391	P.O. Box 1709	
Wilmington DE 19899-0391	Wilmington DE 19899-1709	
Hugh J. Hutchinson, Esquire	A. Christopher Young, Esquire	
Leonard, Sciolla, Hutchinson,	Pepper Hamilton, LLP	
Leonard & Tinari, LLP	3000 Two Logan Square	
1515 Market Street, 18th Floor	18th and Arch Streets	
Philadelphia, PA 19102	Philadelphia, PA 19103-2799	

I further certify that on this 22nd day of August, 2008, I caused a copy of the foregoing PLAINTIFFS' OPPOSITION TO DEFENDANT'S MOTION IN LIMINE TO PRECLUDE ADMISSION OF TESTIMONY AND EVIDENCE SEEKING TO AMEND OR MODIFY THE MARCH 1994 COMMISSION AGENCY AGREEMENT to be served by U.S. Mail, postage prepaid, to the above-listed counsel of record.

PRICKETT JONES & ELLIOTT, P.A.

By:

David L. F. and (I E Bar No. 201)
John W. Parauee (DE Bar No. 2767)
D. Benjamin Snyder (DE Bar No.. 4038)
11 North State Street
Dover, Delaware 19901
(302) 674-3841

and

Harry C. Storm Lerch, Early & Brewer, Chartered 3 Bethesda Metro Center, Suite 460 Bethesda, MD 20814

Attorneys for the Plaintiffs

DATED: August 22, 2008